# The Fear Factor: Recognizing and Managing Fear in the Profession

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## Polling Questions



- 1) Rejection and Social Acceptance: We have an evolutionary need for acceptance and validation from others. If you are criticised do you have feelings of rejection and exclusion from the group?
- 2) Self-Worth and Identity: When someone questions your abilities or worth, does it trigger self-doubt and shake the foundation of your self-identity?
- 3) Fear of Failure: Do you see failure as something negative, rather than an opportunity for growth and learning?
- 4) Perfectionist: Is perfectionism a driving force behind your fear of not being good enough?
- 5) Negative Feedback: Humans are wired to pay more attention to negative feedback as a survival mechanism. Negative feedback can have a stronger impact on our emotions and self-perception compared to positive feedback. Do you find yourself often reinforcing the belief that you are falling behind or are inferior to your peers?
- 6) Vulnerability and Shame: Being vulnerable and putting oneself out there can be intimidating. Do the potential of feelings of shame and inadequacy, make you hesitant to taking risks or try new things?

#### Issues for Discussions



- 1) Do we have to conquer our fear to succeed in the profession?
- 2) Is "fake it till you make it" a real solution?
- 3) What do you think about the statement "Never admit weakness. Never let them see you sweat."
- 4) Even good practitioners make mistakes, can you tell us one mistake you made and how you dealt with it?
- 5) Tips from panellist on how you address fear

## Reading Materials



- Leading Through Anxiety by Morra Aarons-Mele on Harvard Business Review at Leading Through Anxiety (hbr.org)
- Seriously, grads: Don't be afraid on The Harvard Gazette at Class Day speaker Larry Wilmore warns grads against power of fear Harvard Gazette
- ► 12 Successful women on imposter syndrome and self-doubt at <u>Imposter Syndrome: Best</u> celebrity quotes on self-doubt (stylist.co.uk)
- Untangling Fear in Lawyering: A Four-Step Journey Toward Powerful Advocacy by Heidi K. Brown

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